

Secure Your School Education



MOTOROLA SOLUTIONS

Many schools lack adequate surveillance or access control systems to safely monitor campus activity and manage the entry and exit of students, visitors, and staff. Complement school safety plans with state-of-the-art security systems to improve the safety of students and effectiveness of security resource officers. Reduce risks associated to school environments using weapons recognition and gunshot detection systems to immediately notify local police and electronically lockdown all campus doors in an emergency situation.

BlueViolet Networks designs and installs flexible, reliable and scalable solutions. From classrooms to residence halls, our complete access control systems and integrated video surveillance will help keep students and property safe. Security systems shouldn't take a semester to deploy. Our highly-trained certified engineers will have you up and running in no time. We collaborate with you to design a new system or upgrade your current one to create a comprehensive solution that meets all requirements. Your team is trained on how to use and maintain the system — with no questions left unanswered.

- ✓ We helped improve student safety with video surveillance at **Irvine Unified School District (43 schools, 1700 cameras)**, decreased theft and vandalism, and established real-time viewing at Irvine Police Station for better quality video of Irvine school grounds.
- ✓ We magnified access control for **Irvine Valley College (\$6M investment)** to eliminate the human factor where someone has to lock and unlock doors with electrified global classroom lockdowns.

SECURITY PRODUCTS AND SERVICES AVAILABLE UNDER CMAS PROGRAM



- **AVIGILON** Video Surveillance
- **AVIGILON** Access Control System
- **SCHLAGE** Electrified Door Entry Locks
- **VON DUPRIN** Sophisticated Door Exit
- **STEELCRAFT** Doors and Installation
- **SENTRI** - Gunshot Detection Systems
- **Design** - Consulting, ADA



SIMPLIFIED PROCUREMENT

Under the California Multiple Awards Schedule (CMAS) program educational institutions have the convenience to purchase technology products and services through an expedited and simplified procedure, at a significant cost savings which have been pre-negotiated and assessed to be fair, reasonable and competitive.

BlueViolet Networks is an authorized provider of video surveillance and access control products and services under the CMAS program where it provides schools with industry leading solutions without going through the tedious bid process. Our CMAS designation is designed to serve you by:

- ✓ Simplifying the Procurement Process
- ✓ Reducing Costs while Saving Time and Money
- ✓ Expediting the Purchase of Products and Services
- ✓ Allowing UC and CSU institutions, K-12 schools and community colleges to acquire the technology and services needed to serve the people of California.



- **CMAS Contract:** 3-16-84-0052B
- **Base GSA Schedule:** GS-07F-9671S
- **CMAS Contract:** 4-16-84-0053A
- **Base GSA Schedule:** GS-07F-0326T
- **California Sellers Permit:** 10254983
- **Small Business Certification:** 2002871



MOTOROLA SOLUTIONS

blueviolet NETWORKS

A DIVISION OF THE COOK & BOARDMAN GROUP, LLC

Standing side-by-side with our customers since 1979. Our strengths reside in exceeding expectations by providing innovative solutions for K-12 schools and colleges, nationwide enterprises and government entities. As an award-winning integrator, we offer secure simple-to-use security systems with a sophisticated IT-friendly, end-to-end solution that will grow with any organization.



ESSENTIAL EXPERIENCE YOU CAN COUNT ON

Our undying passion for IP-based technologies earned us numerous accolades for deployed telephony, data infrastructures, and physical security. We offer proven results recognized by security industry leaders. The secret to our success lives in creative solutions used to protect people and schools. Some of the largest organizations in the U.S. have trusted us to integrate and service its security systems allowing us to give you an essential toolbox of expertise, technologies, and solutions for a flawless deployment.

RELENTLESS DEDICATION TO OUR CUSTOMERS

Our mission is to set the standard for service in our industry with over-the-top assistance for every customer 24/7/365. A history built on a legacy of long-term customer relationships lasting over four decades was founded in our relentless commitment to support and streamlined operations. Decisions can be made quickly along with same-day service. Customers get invaluable experience on their side since our custom solutions are the end result of hundreds of well-designed and strategically implemented systems. As a customer, you will work with a certified team of engineers who offer deep insight of converged complex technologies for a reliable easy-to-use solution — consider us an extension of your security and IT staff.

DIFFERENTIATORS

- ✓ #1 Avigilon / Motorola Dealer in Southern California, since 2013
- ✓ Authorized CMAS Reseller of Video Surveillance, Access Control, and Locking Hardware
- ✓ Dedicated to Helping Customers Improve Security and Protect its People and Campuses
- ✓ Delivering Large-Firm Capabilities with the Personal Attention of a Small Company
- ✓ Honored at International Security Conference (ISWest) Three Years in a Row
- ✓ Offering the Largest Team of Avigilon Certified Enterprise Engineers & Support Staff in California

MORE THAN 40 YEARS STRONG



Headquartered in California with nationwide reach. In choosing to deploy your system with us, your organization will join a rapidly growing group of Southern California based educational and governmental institutions using our security integrations and service. You will have a single point of contact for sales and service from our local offices.

TECHNOLOGY PARTNER AVIGILON/MOTOROLA

Avigilon Corporation designs, develops, and manufactures video analytics, network video management software and hardware, surveillance cameras, and access control solutions for the global market. Blue Violet Networks—a leading Avigilon Certified Enterprise Partner in the region — installs high quality video within a user-friendly interface paired with powerful management and analytics tools that minimizes training for your security staff. Our technicians proficiently install Avigilon products, while staying true to the manufacturer warranties that come with the equipment, including priority service from the manufacturer.

- ✓ Complete Surveillance, Simplified Access Control and Self-Learning Video Analytics
- ✓ Superior HD Cameras for Video Surveillance with Resolutions from 1 to 30 Megapixels (MP), Including the Security Industry's First Single-Sensor 7K (30 MP) Camera
- ✓ Storage Management & Data Projection with Scalable and Reliable Recording Platforms
- ✓ Open Video Management Software that Integrates with Avigilon and Third-Party IP Cameras